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Mr. Dario MAZZELLA (EX2016D283857)



Born

Nationality

Contact details



Languages

4



	Basic	Intermediate	Proficient	Mother Tongue
Italian	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="checkbox"/>
English	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input type="checkbox"/>
Spanish	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input type="checkbox"/>
French	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="checkbox"/>

Area of expertise

20



Entrepreneurship [Business management]

Entrepreneurship education [Business management]

Business plan [Business management]

Business models [Business management]

Technology commercialisation [Technology management]

Technology transfer [Technology management]

Company valuation [Financial & Investment management]

Innovation Management Consulting [Innovation management]

Innovation strategies [Innovation management]

Incubator companies [Business management]

Spin-off companies [Business management]

Start-up companies [Business management]

Social enterprises [Business management]

Due diligence [Financial & Investment management]

Training and support [Investment readiness]

Market-creating innovation [BUSINESS]

Elevator Pitch

Access To Risk Finance

Social Innovation

EIC Horizon Prize for Affordable High-Tech Humanitarian Aid

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Education 4



University of Pisa Italy	Geopolitics / Entrepreneurship Research Doctoral degree/PhD	2015
Sant'Anna School of Advanced Studies Italy	Innovation Management Master	2012
University of Pisa Italy	International Relations Master	2009
University of Pisa Italy	International Relations Bachelor	2006

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Employment history 2



8 years

<http://ge.tt/6cZBvKw2>

StopApp - ICT Co-Founder Spain Private for profit organisation	09/2016 - current 3+ years
META Group - Early Stage Venture Capital Project Manager Belgium Private for profit organisation	02/2014 - current 5+ years

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Publications/books/articles 1



Enhancing access to and the use and quality of ICT - Successful good practice and measures	AUTHOR	2016
<p>European Commission - Directorate-General for Regional and Urban Policy Communication Unit</p> <p>https://ec.europa.eu/regional_policy/en/information/publications/guides/2016/enhancing-access-to-and-the-use-and-quality-of-ict-successful-good-practice-and-measures</p>		

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Additional information




ORCID number	No
Experience in peer reviews or evaluations (outside the Commission)	<p>META Group, 2014 - present META Group is an international Innovation Consultancy and Early-Stage Venture Capital firm (managing funds in Italy, Slovenia and Poland). Project Manager: • Organized and facilitated creative workshops with international teams (Lean Startup, Design Thinking, Open Innovation, Business Planning, New Business Models, Investment Readiness, How To Pitch); • Designed exploitation strategies for research projects, bridging the gap to the market (+50 FP7 / H2020 projects supported, +20 FET projects trained ad-hoc); • Managed international acceleration programs, helping startups to scale up their ideas, and supporting technology transfer; (+100 startups supported) • Organised bootcamps for startups/entrepreneurs, competitions and matchmaking events with investors (+10 bootcamps organised, +200 startups supported); Intesa Sanpaolo, 2013 The Intesa Sanpaolo Start-Up Initiative is an end-to-end international acceleration and investor matching platform for high-tech startups, focusing on 5 key clusters: ICT & Mobile, Cleantech, Biotech & Healthcare, Nanotech & Materials, and Social Ventures. Junior Innovation Manager • Supported economic and financial analysis of business plans submitted by start-ups; • Supported start-ups selection process and training activities (+60 startups supported, +3 bootcamps organised); • Supported organization of public events with investors and start-ups (+3 investment fora organised); Province of La Spezia, 2009 - 2011 EU Policy Officer • Supported the internazionalisation of SMEs and entrepreneurs (+20 SMEs supported); • Developed and managed EU-funded projects (ERDF,ESF) and international partnerships;</p> <p style="text-align: right;">show more...</p>
Experience related to innovation projects	<p>META Group, 2014 - present META Group is an international Innovation Consultancy and Early-Stage Venture Capital firm (managing funds in Italy, Slovenia and Poland). Project Manager: Involved as project manager in several H2020 projects (either as project coordinator, WP leader or exploitation partner) - FET2RIN: supporting FET projects to go to the market with the Lean Startup approach, to reach investors and to develop crowdfunding campaigns - ACE: supporting European ICT startups to scale up internationally - ACE Creative: supporting European ICT startups in the creative industries to scale up internationally - SCHIP: matching social challenges with social innovators and startups able to achieve a measurable societal impact - Lean Launchpad Pilot: supporting EU funded researchers to go the market with the Lean Startup approach - eHealthHub: supporting European eHealth startups to validate their business models and to pitch in front of investors Involved as Senior Expert in EU tenders to support the exploitation strategies of EU funded projects: - ESIC2: support to FP7 and H2020 projects financed under the thematic priority of Nanosciences, Nanotechnologies, Materials and new Production Technologies - SSERR: training and coaching to projects financed under energy related topics of the Horizon 2020 - CEB: training and coaching to projects financed under all topics of the Horizon 2020</p> <p style="text-align: right;">show more...</p>
Experience in valuing companies	<p>META Group, 2014 - present META Group is an international Innovation Consultancy and Early-Stage Venture Capital firm (managing funds in Italy, Slovenia and Poland). Project Manager: Involved in scouting activities/evaluation of startups and SMEs/support to entrepreneurs, for the following early stage funds: - Ingenium Emilia Romagna II - initial financial endowment of about €14 million - Ingenium Sardinia - initial financial endowment of about €34 million (co-invested by ERDF) - Ingenium Slovenia - initial financial endowment of about €10 million (co-invested by ISKRATEL, the leading ICT Slovenian Company) Intesa Sanpaolo, 2013 - 2014 The Intesa Sanpaolo Start-Up Initiative is an end-to-end international acceleration and investor matching platform for high-tech startups, focusing on 5 key clusters: ICT & Mobile, Cleantech, Biotech & Healthcare, Nanotech & Materials, and Social Ventures. Junior Innovation Manager: • Conducted financial analysis of business plans submitted by startups and matched with international investors (+60 startups supported);</p> <p style="text-align: right;">show more...</p>
Experience in industrial sector	<p>I am one of the three co-founders of StopApp. StopApp is a young ICT startup based in the Basque Country devoted to the development of mobile applications to: • boost productivity of professionals; • reduce smartphone addiction of kids. We rely on Big Data to understand user's behaviour and propose customized plans. StopApp has been awarded with several prizes: - Crea Summer Academy in 2015 Winner - Yuzz Donostia in 2016 Winner - Yuzz Spain 2016 National Finalist After the launch of the company we raised 50k seed capital to finance first year's operations and launch our mobile app.</p> <p style="text-align: right;">show more...</p>

<p>Other information</p>	<p>International speaker (related to startups, SMEs and innovation): - Creative Business Cup 2015, Copenaghen - Creative Business Cup 2016, Copenaghen - EBN Congress 2016, Guimarães - EBN Congress 2017, Enghien-les-Bains - INSME Annual Meeting 2017, Puerto Vallarta (Mexico) - SME Assembly 2015, Luxembourg - SME Assembly 2016, Bratislava - SME Assembly 2017, Tallinn - EEN Annual Conference 2017, Tallinn - SMAU 2015, Milan - Digital DNA 2016, Belfast Event management (related to startups, SMEs and innovation): - Project manager of Global Entrepreneurship Congress 2015, Milan, Italy (+10.000 attendees, +150 countries) Network management (related to startups, SMEs and innovation): - Coordinator of GEN Global Entrepreneurship Network for Italy</p> <p style="text-align: center;">show more...</p>
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